



17 ¹⁹

Robert MacMillan

HH Global

Why An exciting year for MacMillan. Having hit the long-held goal of £100m turnover last year, the HH Global chief has worked hard to live up to the second half of its moniker. Kicking off with the snaffling of industry heavyweight Steve Nunn to head up its EAMER operations it has added muscle to its Asia Pacific operations with Andrew Price, making a return to print management after a stint at troubled merchant Paperlinx, and Mike Perez to head up the Americas. The downside was the departure of long-term ally sales chief executive Tony Massey, who headed to rival Inner Workings.



16 ²⁰

Mike Phillips

Delta Group

Why Not satisfied with being the biggest wide-format business in the UK, Delta CEO Phillips has set his sights on worldwide domination; looking for acquisitions or partnerships that will boost the global footprint of the business he founded with Jason Auluk. As part of the growth plan Phillips has also been busy building a senior management team to take the business to the next level. While significant contract wins in the retail, communication and gaming sectors look set to help the business power through £70m mark this year, the entertainment sector will always be close to movie buff Phillips' heart. "The film industry is where Delta first made its mark, so I think it will always be special for Mike," says one colleague.



15 ²⁴

Robert Whiteside

Adare

Why Few power list members have been as busy as the Adare chief executive over the past 12 months, with the company undergoing a further strategic transformation. There was another MBO, integration of two existing businesses to create Adare SEC and the company also disposed of its non-core packaging business. Co-workers applaud his "energy, drive and vision," and, with the two strategically focused businesses in place, he now appears to have the platform to grow Adare's proposition, scale and geographic coverage. As part of this strategy Whiteside is "actively seeking acquisition opportunities for accelerated growth – so watch this space," says a colleague. The self-confessed fitness fanatic enjoys trips to the gym, cycling and the great outdoors in his down time.



14 ^{New}

Charles Jarrold

BPIF

Why Jarrold's tenure as the Fed's chief executive didn't get off to the flying start he hoped for at the beginning of 2015, mainly because he flew off his beloved mountain bike on some black ice and broke his ankle. But he soon got back in the saddle, and spent much of the year canvassing BPIF stakeholders, to help him shape his strategy for the Federation. One of his undisputed highlights was the "banging out" of the first Level 5 Management Programme graduates, a scheme launched by his late predecessor Kathy Woodward, "but 2016 will be his year, when we really start to see his vision for the future of the BPIF", says a colleague.



13 ¹⁶

Paul Utting

Wyndeham Group

Why Hola! We hear that Wyndeham's chief executive is relishing the new continental flavour of his role, after Walstead Capital's acquisition of Bertelsmann's Spanish web and gravure operations provided Wyndeham with a sister operation on the mainland. He thinks Spain is "a great market" and we hear he's even learning Spanish, so he'll perhaps be describing Walstead chairman Mark Scanlon as *el jefe* in future, or possibly *generalissimo*. Always thoughtful and considered in everything he gets involved with, Utting understandably spends a lot of time pondering the possible future shape of UK publication printing. "Even now, prices are lower than they were a year ago," he says.



12 ¹⁵

Mark Cornford

Integrity Print

Why Cornford exudes positivity and his "strength and honour" approach to business involves building a team with the same ethos. Integrity's managing director is something of a role model for print bosses looking to reinvent their offering. Faced with decline in his once core business forms and listings paper market, Cornford has built new revenue streams such as the paperwork required by internet retailers, and through M&A activity he's built up a nice line in security printing and labels. Outside of work, his highlight over the past year will surely have been Wales' victory over England at Twickenham in the Rugby World Cup.

Top 25 suppliers

Rank	Name	Company
1	George Thompson	Harrison Scott
2	David Hunter	Antalis
3	Moya Greene	Royal Mail
4	Ian Kimber	HP Indigo
5	Keith McMurtrie	Tharstern
6	Gerard Heanue	Heidelberg UK
7	Mike Holyoake	Xerox UK
8	Wayne Barlow	Canon UK
9	Craig Kermode	Konica Minolta
10	Tim Cox	Vpress
11	Peter Jolly	Duplo
12	Graham Griffiths	Premier Paper Group
13	Nicola Bisset	Optimus Group
14	Stephen Palmer	Ricoh
15	Martin Mayo	Kodak
16	Keith Dalton	Fujifilm Graphic Systems
17	David Ward	Hubergroup UK
18	Joergen Vad	Agfa UK
19	Bryan Godwyn	Intelligent Finishing Systems
20	Andrew Pang	KBA UK
21	Nigel Bond	Domino
22	Mark Bristow	Friedheim International
23	Dani Novick	Mercury Search & Selection
24	Greg Hayes	Sun Chemical
25	Bob Usher	Apex Digital Graphics

Results based on public vote